

Our Client:

European regional operator;
Intersky.

Background:

European regional operator
revisiting its fleet financing
strategy to support its future
growth plans.

Our Achievements:

Successful completion within
tight timescale of the sale and
leaseback of two Dash 8-Q300
with both aircraft purchased
by a US lessor, including:

- Selective approach to prospective lessors
- Preparation of specifications and value drivers for buyer
- Arrangement of legal counsel
- Negotiations with buyer and review of the transaction documentation
- Coordination of closing and aircraft delivery

Note: This project was not directly performed under The Sharpwings® banner but conducted by the Principals



Renate Moser, CEO of Intersky

"This is the first operating lease financing for the airline. It represents part of our long-term fleet financing strategy towards a mixture of leases and bank loans to enable us to continue our future growth plans. To that end we were delighted to work with The Sharpwings' Principals to complete this transaction efficiently and within tight time scales."

Dash 8-Q300 Sale & Leaseback Finance procurement & structuring

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