

## 2020 sees The Sharpwings surpass historical milestone

### The consulting firm conducts its 110<sup>th</sup> survey and appraisal since inception five years ago

**London/Paris, January 13<sup>th</sup> 2020:** Specialist business and regional aircraft consulting firm [The Sharpwings](#) begins the new decade having surpassed a historical milestone with more than 110 surveys and appraisals of business jets, corporate turboprops and helicopters completed since the firm began in 2015 offering aircraft technical and financial evaluations; restitutions and repossessions; remarketing and sales to financiers.

Founding Partner, Jean Sémiramoith, acknowledges that The Sharpwings' bespoke approach is honed specifically for the discreet nature of the aviation finance world. "Our clients engage with a knowledgeable and dedicated team that delivers incisive and authoritative support across a wide range of aviation projects. Discretion and resourcefulness are the hallmarks of our service and ensure that exceptional results are achieved. Our team has been responsible for over \$500m worth of business aircraft sales and acquisitions over the past 15 years."

Multilingual and multidisciplinary, The Sharpwings is the preferred appraiser for several European banks. "Our customers need to mitigate risks and every project is unique – the assets, the people, the challenges. So each requires a tailor-made approach to ensure success" he adds. "We apply this principle, along with our broad market knowledge and contacts, to achieve project goals as quickly as possible and without unnecessary expenditure. Discretion is guaranteed at every step. These are the cornerstones of The Sharpwings' business ethos."

At the start of this new decade, how does Sémiramoith see the market for business aircraft developing? "I expect values of pre-owned aircraft to be under more pressure overall and therefore, for certain models, some further correction in values and depreciation rates will be evident".

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