

Adapting to the 'new normal'

The Sharpwings bring their innovative approach to remote aircraft surveys and appraisals

London/Paris, October 2020: The COVID-19 crisis and subsequent lockdowns have affected people and businesses across the world with the aviation sector being especially hard hit, but specialist business and regional aircraft consulting firm [The Sharpwings](#), has been quick to adapt. Leading the way by setting new standards in aircraft surveys and appraisals that utilise remote solutions, the team have continued to deliver the high quality, tailor-made service they're known for, throughout this challenging time.

Founding Partner, Jean Sémiramoith comments, "Most projects we work on are unique and require an individual approach, so we're used to finding innovative solutions and using unconventional thinking to achieve the best results for our clients. It is exactly this mindset that has enabled us to adapt so quickly to the challenges presented by the pandemic."

Jean continues, "By reworking our processes and finding new, effective alternatives we've facilitated a seamless transition to remote solutions during this unprecedented period. Whilst not a like-for-like substitute for physical on-site visits, conducting aircraft surveys remotely has brought two key benefits for our customers, it's cost effective and the process is quicker.

"We have remained busy throughout quarter two and three of 2020, conducting 15+ remote surveys and appraisals since March. These included current, soft, future and distress market values surveys on a wide variety of business aircraft and helicopters comprising Lineage 1000, Global 7500, Falcon 7X, Falcon 900EX EASy, Falcon 2000LXS, Challenger 350, Praetor 600, Citation X, Hawker 1000, Pilatus PC24, King Air 350i, H175, H155."

Jean concludes, "As we all get used to the 'new normal' The Sharpwings continues to adapt to the changing marketplace and we are ready to support our clients with remote survey and appraisal solutions, as well as on-site surveys with safety measures at locations that allow travel, bespoke market intelligence and preventative approaches for asset management."

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