

# Falcon 900C Repossession & Sale

## Case Study



**Sold in under six months in a buyers' market, reaching the seller's expectations and achieving the buyer's complete satisfaction**

On behalf of four European banks and working closely with their legal advisors, our team achieved the **smooth repossession** and **fast sale** of this Falcon 900C.

We **maximized the selling potential** of the aircraft: our insightful knowledge of the market enabled us to **determine the right target sale price** and allowed us to **align buyer's and seller's expectations**.

Most Falcon 900C and DX for sale during this period were on the market for almost a year.